



# 2009 NOMINATION FORM

A LIST OF ALL PRIOR WINNERS AND ADDITIONAL INFORMATION AVAILABLE AT [www.WEATHERHEAD100.ORG](http://www.WEATHERHEAD100.ORG)

The **2009 WEATHERHEAD 100** will recognize over 100 of the fastest growing companies in Northeast Ohio based on revenues from 2004 to 2008. Winning companies will be categorized as one of the following:

## THE WEATHERHEAD 100

The 100 fastest growing companies based on sales from 2004 through 2008. Companies must have had net sales of at least \$100,000 in 2003 and over \$1 million in 2008. Additionally, winning companies must have employed a minimum of 16 full-time employees in 2008.

## THE WEATHERHEAD UPSTARTS

Companies whose percentage of sales growth qualifies for the Weatherhead 100 and who employed 15 or fewer employees, and/or had less than \$1 million in net sales in 2008.

## THE WEATHERHEAD CENTURIANS

Companies with 100 percent or more sales growth (or equal to the 100th company's growth percentage if less than 100%) from 2004 through 2008 and net sales of \$100 million or more in 2008.

Winning companies will be honored at a black-tie awards dinner on Thursday, December 3, 2009 at Executive Caterers at Landerhaven.

## NOMINATION

To be considered for the 2009 Weatherhead 100 Award, please fill out this form in its entirety. You may nominate your firm or another organization that has shown strong growth over the past five years. Prior winners are eligible and encouraged to reapply.

## QUALIFICATIONS FOR SELECTION INTO THE 2009 WEATHERHEAD 100

1. Net sales and figures for 2004 and all subsequent years must represent a full 12-month period of sales operation; partial years are not accepted.
2. 2004 net sales must be at least \$100,000.
3. 2008 sales must reflect an increase over 2007 sales.
4. The company must be headquartered in Cuyahoga, Lorain, Summit, Medina, Lake, Geauga, Ashtabula, Portage, Richland, Erie, Huron, Ashland, Wayne, Stark, Trumbull or Mahoning county.
5. The company must not be a subsidiary of another company any time during the period 2004 to 2008.
6. Franchise headquarters located in Northeast Ohio are eligible for consideration. Individual franchise operations are not eligible.
7. The company must be for-profit.

Presented by:



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## COMPANY INFORMATION

**DEADLINE FOR NOMINATIONS IS 5 PM ON AUGUST 3, 2009**

Full Company Name & dba: \_\_\_\_\_

Year Founded: \_\_\_\_\_

Company Leader(s), Title(s), Email Address(es): \_\_\_\_\_

Contact Person: \_\_\_\_\_

Title: \_\_\_\_\_

Headquarters Address: \_\_\_\_\_

City: \_\_\_\_\_ Zip: \_\_\_\_\_ County: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Contact Person's Email: \_\_\_\_\_ Web Address: \_\_\_\_\_

### PLEASE LIST THE COMPANY'S: (REQUIRED)

Accounting Firm: \_\_\_\_\_

Contact: \_\_\_\_\_ Phone: \_\_\_\_\_

Law Firm: \_\_\_\_\_

Contact: \_\_\_\_\_ Phone: \_\_\_\_\_

Bank: \_\_\_\_\_

Contact: \_\_\_\_\_ Phone: \_\_\_\_\_

Advertising Firm: \_\_\_\_\_

Contact: \_\_\_\_\_ Phone: \_\_\_\_\_

### NOMINATOR INFORMATION

Self nominations are encouraged.

Name: \_\_\_\_\_ Title: \_\_\_\_\_

Company Name: \_\_\_\_\_ Phone: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Email: \_\_\_\_\_ Phone: \_\_\_\_\_

### INDUSTRY:

- Agriculture
- Mining
- Construction
- Manufacturing
- Transportation
- Communications
- Electric, gas and sanitary services
- Wholesale trade
- Retail trade
- Finance
- Insurance
- Real Estate (FIRE)
- Services (personal, business, legal, educational, health and social services)
- Public Administration

### IF YOU ARE A SERVICE INDUSTRY, PLEASE SELECT YOUR AREA OF SPECIALIZATION:

- |  |  |
|--|--|
| <input type="checkbox"/> Accounting              | <input type="checkbox"/> Law                                 |
| <input type="checkbox"/> Advertising             | <input type="checkbox"/> Management Consulting               |
| <input type="checkbox"/> Architecture            | <input type="checkbox"/> Marketing                           |
| <input type="checkbox"/> Automotive              | <input type="checkbox"/> Media                               |
| <input type="checkbox"/> Biomedical              | <input type="checkbox"/> Membership Organization             |
| <input type="checkbox"/> Computer Software       | <input type="checkbox"/> Museums                             |
| <input type="checkbox"/> Computer Hardware       | <input type="checkbox"/> IT Consulting                       |
| <input type="checkbox"/> E-commerce              | <input type="checkbox"/> Printing                            |
| <input type="checkbox"/> Educational             | <input type="checkbox"/> Public Relations                    |
| <input type="checkbox"/> Engineering             | <input type="checkbox"/> Research                            |
| <input type="checkbox"/> Environmental           | <input type="checkbox"/> Scientific Research and Development |
| <input type="checkbox"/> Entertainment           | <input type="checkbox"/> Technology Development              |
| <input type="checkbox"/> Food Service            | <input type="checkbox"/> Web Design and Development          |
| <input type="checkbox"/> Health Care             |  |
| <input type="checkbox"/> Human Resource Services |  |

### STATISTICS

Figures will be verified with the company's accounting firm. Specific employment numbers and sales figures will be held strictly confidential by staff. Winning companies' employment numbers and sales will be identified in ranges only. (Please note, if company's fiscal year ends in January, February, or March, please show annual sales for fiscal years 2007, 2006, 2005, 2004, and 2003 and designate as such).

### ANNUAL NET SALES

(please do not round figures)

Provide annual net sales from your financial statements or item 1c of your US Corporate Income Tax Return form 1120, 1120s or 1065.

FY2008: \_\_\_\_\_

FY2007: \_\_\_\_\_

FY2006: \_\_\_\_\_

FY2005: \_\_\_\_\_

FY2004: \_\_\_\_\_

### NUMBER OF EMPLOYEES AT FISCAL YEAR END

(full-time equivalent)

FY2008: \_\_\_\_\_

FY2007: \_\_\_\_\_

FY2006: \_\_\_\_\_

FY2005: \_\_\_\_\_

FY2004: \_\_\_\_\_

### (OPTIONAL)

### OPERATING PROFITS

(earnings before interest expense and taxes)

FY2008: \_\_\_\_\_

FY2007: \_\_\_\_\_

FY2006: \_\_\_\_\_

FY2005: \_\_\_\_\_

FY2004: \_\_\_\_\_

EBIT operating profits will be used for research purposes only and will not be used in the selection process of the winners. Your specific company information will not be reported.

Please mail or fax the completed nomination form to:

### WEATHERHEAD 100

COSE

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Email: [weatherhead100@cosc.org](mailto:weatherhead100@cosc.org)

